Multilateral Negotiation in Boolean Games with Incomplete Information using Generalized Possibilistic Logic

Sofie De Clercq, Steven Schockaert, Ann Nowé and Martine De Cock

LogE-meeting, 24 June 2015



# Overview of the Talk

1. Boolean Games (BGs)

2. Multilateral Negotiation in BGs

- 3. BGs with Incomplete Information (BGIs)
- 4. Multilateral Negotiation in BGIs
- 5. Conclusion and Future Work

# Overview of the Talk

### 1. Boolean Games (BGs)

2. Multilateral Negotiation in BGs

3. BGs with Incomplete Information (BGIs)

4. Multilateral Negotiation in BGIs

5. Conclusion and Future Work







goal: constraint:  $\gamma_1 = p_1 \wedge d_2 \wedge \neg r_1$  $\delta = (p_1 \leftrightarrow \neg p_2) \wedge (d_1 \leftrightarrow \neg d_2) \wedge (r_1 \vee r_2)$ 



goal: constraint: induced utility:

Jane

$$\gamma_1 = p_1 \wedge d_2 \wedge \neg r_1$$
  

$$\delta = (p_1 \leftrightarrow \neg p_2) \wedge (d_1 \leftrightarrow \neg d_2) \wedge (r_1 \vee r_2)$$
  

$$u_1(\{d_1, r_1, p_2\}) = 0$$
  

$$u_1(\{p_1, d_2, r_2\}) = 1$$

Tom









![](_page_11_Figure_1.jpeg)

![](_page_12_Figure_1.jpeg)

# Overview of the Talk

1. Boolean Games (BGs)

### 2. Multilateral Negotiation in BGs

- 3. BGs with Incomplete Information (BGIs)
- 4. Multilateral Negotiation in BGIs
- 5. Conclusion and Future Work

Desirable properties for agreement outcomes in negotiation:

![](_page_14_Picture_2.jpeg)

 $\Rightarrow$  Pareto efficiency

Desirable properties for agreement outcomes in negotiation:

Efficiency

 $\Rightarrow$  Pareto efficiency

"No agent can be better off without an agent being worse off"

Desirable properties for agreement outcomes in negotiation:

**Efficiency**  $\Rightarrow$  Pareto efficiency

"No agent can be better off without an agent being worse off"  $(0.5, 0.5) > (0.5, 0.4), (0.5, 0.5) > (0.4, 0.4), (0.5, 0.5) \parallel (0.8, 0.2).$ 

Desirable properties for agreement outcomes in negotiation:

• **Efficiency**  $\Rightarrow$  Pareto efficiency

"No agent can be better off without an agent being worse off"  $(0.5, 0.5) > (0.5, 0.4), (0.5, 0.5) > (0.4, 0.4), (0.5, 0.5) \parallel (0.8, 0.2).$ 

![](_page_17_Picture_4.jpeg)

Desirable properties for agreement outcomes in negotiation:

Efficiency  $\Rightarrow$  Pareto efficiency

"No agent can be better off without an agent being worse off"  $(0.5, 0.5) > (0.5, 0.4), (0.5, 0.5) > (0.4, 0.4), (0.5, 0.5) \parallel (0.8, 0.2).$ 

![](_page_18_Picture_4.jpeg)

• Efficiency and **fairness**  $\Rightarrow$  Discrimin optimality

"When the utilities of some agents in a coalition C change, then the lowest utility among the new utilities of the agents in C can never be higher than the lowest among the old utilities of the agents in C."

Desirable properties for agreement outcomes in negotiation:

Efficiency  $\Rightarrow$  Pareto efficiency

"No agent can be better off without an agent being worse off"  $(0.5, 0.5) > (0.5, 0.4), (0.5, 0.5) > (0.4, 0.4), (0.5, 0.5) \parallel (0.8, 0.2).$ 

![](_page_19_Picture_4.jpeg)

• Efficiency and **fairness**  $\Rightarrow$  Discrimin optimality

"When the utilities of some agents in a coalition C change, then the lowest utility among the new utilities of the agents in C can never be higher than the lowest among the old utilities of the agents in C."

(0.5, 0.5) > (1, 0), (0.5, 0.5) > (0.4, 0.4), (0.5, 0.5) > (0.8, 0.2)

## An Intuitive Negotiation Rule

#### 'Silver Rule' or 'Reprocity of Ethic':

One should not treat others in ways that one would not like to be treated.

#### **Negotiation Rule:**

If I do not accept on offer of utility k, I should not lower another agent's utility to k or less in order to improve my own.

## Example Protocol

9

#### Goals

$$\Gamma_{1} = \{ p_{1} \land d_{2} \land \neg r_{1}; p_{1} \land d_{2}; p_{1} \}$$
  

$$\Gamma_{2} = \{ p_{2} \land \neg (d_{2} \land r_{2}); \neg (d_{2} \land r_{2}) \land r_{1}; \neg (d_{2} \land r_{2}) \}$$

### Protocol

1:  $\{p_1, d_2, r_2\}$ ? 2:  $\{r_1, p_1, d_2\}$ ?  $u_1 = 1, u_2 = 0$  $u_1 = 0.67, u_2 = 0.67$ 

1: accept.

## **Characterization and Properties**

The negotiation protocol always ends in a finite number of steps.

The agreement outcome is discrimin optimal, i.e. fair and efficient.

# Overview of the Talk

1. Boolean Games (BGs)

2. Multilateral Negotiation in BGs

### 3. BGs with Incomplete Information (BGIs)

- 4. Multilateral Negotiation in BGIs
- 5. Conclusion and Future Work

## Incomplete Information

![](_page_24_Figure_1.jpeg)

## **Incomplete Information**

![](_page_25_Figure_1.jpeg)

## Incomplete Information

![](_page_26_Figure_1.jpeg)

### Generalized Possibilistic Logic

 $\mathcal{K} \models \mathbf{N}_{\lambda}(\alpha) \equiv \left( \forall \pi \in Mod(\mathcal{K}), \forall \nu \in \mathcal{V} : (\nu \not\models \alpha) \Rightarrow \pi(\nu) \leq 1 - \lambda \right)$  $\mathcal{K} \models \mathbf{\Pi}_{\lambda}(\alpha) \equiv \left( \exists \pi \in Mod(\mathcal{K}), \exists \nu \in \mathcal{V} : (\nu \models \alpha) \land \pi(\nu) \geq \lambda \right)$  $\mathcal{K} \models \mathbf{\Delta}_{\lambda}(\alpha) \equiv \left( \forall \pi \in Mod(\mathcal{K}), \forall \nu \in \mathcal{V} : (\nu \models \alpha) \Rightarrow \pi(\nu) \geq \lambda \right)$ 

Models of a GPL knowledge base correspond to utility functions.

Any model of Tom's base  $\mathcal{K}_2^1$  is considered a possible utility function of Jane, according to Tom.

13

 $\downarrow$ 

# Overview of the Talk

1. Boolean Games (BGs)

2. Multilateral Negotiation in BGs

3. BGs with Incomplete Information (BGIs)

### 4. Multilateral Negotiation in BGIs

5. Conclusion and Future Work

Efficiency and fairness, w.r.t. the agents' knowledge!

Efficiency and fairness, w.r.t. the agents' knowledge!

Possibilistic Discrimin Optimality

 $\downarrow$ 

"Intuitively, an outcome v is optimal if for any outcome v' which dominates v according to the discrimin ordering, the agents who are better off in v' than in v are not aware that v' is a valid counteroffer in the sense of the negotiation rule."

### An Intuitive Negotiation Rule

#### **Negotiation Rule:**

If I do not accept on offer of utility k, I should not lower another agent's utility to k or less in order to improve my own. I only make a counteroffer if I am certain I do not violate this rule.

## Example Protocol I

#### Goals

$$\Gamma_{1} = \{ p_{1} \land d_{2} \land \neg r_{1}; p_{1} \land d_{2}; p_{1} \}$$
  

$$\Gamma_{2} = \{ p_{2} \land \neg (d_{2} \land r_{2}); \neg (d_{2} \land r_{2}) \land r_{1}; \neg (d_{2} \land r_{2}) \}$$

#### Knowledge bases

 $\mathcal{K}_1^2 = \dots \\ \mathcal{K}_2^1 = \emptyset \qquad \text{Tom knows nothing about Jane's goals} \dots$ 

### Protocol

1:  $\{p_1, d_2, r_2\}$ ?  $u_1 = 1, u_2 = 0$ 

2: accept.

## Example Protocol I

#### Goals

$$\Gamma_{1} = \{ p_{1} \land d_{2} \land \neg r_{1}; p_{1} \land d_{2}; p_{1} \}$$
  

$$\Gamma_{2} = \{ p_{2} \land \neg (d_{2} \land r_{2}); \neg (d_{2} \land r_{2}) \land r_{1}; \neg (d_{2} \land r_{2}) \}$$

#### **Knowledge bases**

 $\mathcal{K}_1^2 = \dots \\ \mathcal{K}_2^1 = \emptyset \qquad \text{Tom knows nothing about Jane's goals} \dots$ 

#### Protocol

1:  $\{p_1, d_2, r_2\}$ ?  $u_1 = 1, u_2 = 0$ 

2: accept. ... and is forced to accept every offer Jane makes.

## Example Protocol II

#### Goals

$$\Gamma_{1} = \{ p_{1} \land d_{2} \land \neg r_{1}; p_{1} \land d_{2}; p_{1} \}$$
  

$$\Gamma_{2} = \{ p_{2} \land \neg (d_{2} \land r_{2}); \neg (d_{2} \land r_{2}) \land r_{1}; \neg (d_{2} \land r_{2}) \}$$

### Knowledge bases

 $\mathcal{K}_1^2 = \dots$  $\mathcal{K}_2^1 = \{ \Delta_{0.67}(p_1 \wedge d_2) \}$ 

### Protocol

- 1:  $\{p_1, d_2, r_2\}$  ?
- 2:  $\{r_1, p_1, d_2\}$  ?

Tom knows Jane's utility is at least 0.67 when Jane presents the results and he analyzes the data...

18

$$u_1 = 1, u_2 = 0$$

$$u_1 = 0.67, u_2 = 0.67$$

1: accept.

## Example Protocol II

#### Goals

$$\Gamma_{1} = \{ p_{1} \land d_{2} \land \neg r_{1}; p_{1} \land d_{2}; p_{1} \}$$
  

$$\Gamma_{2} = \{ p_{2} \land \neg (d_{2} \land r_{2}); \neg (d_{2} \land r_{2}) \land r_{1}; \neg (d_{2} \land r_{2}) \}$$

### Knowledge bases

 $\mathcal{K}_1^2 = \dots$  $\mathcal{K}_2^1 = \{ \Delta_{0.67}(p_1 \wedge d_2) \}$ 

Tom knows Jane's utility is at least 0.67 when Jane presents the results and he analyzes the data...

18

### Protocol

- 1:  $\{p_1, d_2, r_2\}$  ?  $u_1 = 1, u_2 = 0$
- 2:  $\{r_1, p_1, d_2\}$  ?

 $u_1 = 0.67, u_2 = 0.67$ 

... and is able to make a counteroffer.

1: accept.

## **Characterization and Properties**

The negotiation protocol always ends in a finite number of steps.

The agreement outcome is possibilistic discrimin optimal, i.e. fair and efficient w.r.t. the agents' knowledge.

The agreement outcome is not necessarily discrimin optimal, but every discrimin optimal outcome is guaranteed to be accepted.

# Overview of the Talk

1. Boolean Games (BGs)

2. Multilateral Negotiation in BGs

- 3. BGs with Incomplete Information (BGIs)
- 4. Multilateral Negotiation in BGIs
- 5. Conclusion and Future Work

# **Conclusion and Future Work**

- Development of first negotiation protocol in BGIs.
- Characterization of agreement outcomes.
- Knowledge leads to more desirable outcomes.
- Order of agents matters
  - $\Rightarrow$  Hierarchic games / power
- Future work: investigate bargaining protocols in "symmetric" BGIs.

![](_page_39_Picture_7.jpeg)

contact: SofieR.DeClercq@UGent.be

### Generalized Possibilistic Logic

$$\mathbf{\Pi}_{\lambda}(\alpha) \equiv \neg \mathbf{N}_{inv(\lambda)}(\neg \alpha), \qquad \mathbf{\Delta}_{\lambda}(\alpha) \equiv \bigwedge_{\nu \in \llbracket \alpha \rrbracket} \mathbf{\Pi}_{\lambda}(\varphi_{\nu})$$

- $\pi$  is a model of  $\mathbf{N}_{\lambda}(\alpha)$  iff  $N(\alpha) \ge \lambda$ ;
- $\pi$  is a model of  $\gamma_1 \wedge \gamma_2$  iff  $\pi$  is a model of  $\gamma_1$  and  $\pi$  is a model of  $\gamma_2$ ;

22

•  $\pi$  is a model of  $\neg \gamma_1$  iff  $\pi$  is not a model of  $\gamma_1$ ;

where N is the necessity measure induced by  $\pi$ , i.e.  $N(\alpha) = \min_{\nu \not\models \alpha} (1 - \pi(\nu)).$